



<https://magnify-people.nl/vacancies/telephonic-consultant-full-time-40-hours-per-week/>

## TELEPHONIC CONSULTANT (Full-time, 40 hours per week)

### Description

Our customer **Easynuts** has a platform for real estate professionals to unburden their clients with services in and around their home/company. They do this in the areas of: energy, internet, TV, mobile, insurance and sustainable products. Easynuts serves both the private and business market. They characterize themselves as an innovative and flat organisation with international ambitions. Because of their constant **growth**, **Easynuts** is looking for a:

**TELEPHONIC CONSULTANT (Full-time, 40 hours per week)** In this position you are part of the commercial internal service team where you spend most of the time actively approaching new prospects. The prospects are mainly in the relocation movement, both nationally and internationally. Easy Nuts has various partnerships with real estate parties and relocation agencies that provide warm leads that are picked up by you!

Pro activity, initiative and entrepreneurship are a requirement. You are confident and like to advise potential clients adequately in the field of utilities, in Dutch and English. You work closely with the partner managers who maintain the relationships with the parties that provide you with your leads. For this, it is important that you properly capture current affairs and keep track of your tasks in our CRMpackage ZOHO and our own platform.

### Responsibilities

**What are you going to do?** You follow up the leads you have received (within 24 hours). You keep track of everything in ZOHO and in Easynuts.nl's own platform. You're good at securing and registering data in Outlook. This is a sales role with associated sales targets, due to which the preference is that you have worked in such a role before.

### Qualifications

#### What do you bring?

You are excellent in Dutch and English (this is a must). You have some knowledge of the energy and/or telecom industry. You have at least a year of relevant experience as a telephone consultant or in a similar role. You live in the Rotterdam region. You are available 40 hours a week, including at least one evening.

### Job Benefits

#### Why Easynuts?

You will work in an inspiring international environment, where personal development is of paramount importance. There are ample training opportunities and the merits are good. There is a solid base salary and a generous bonus structure. In addition, there are other incentives as well as fun activities with the team on a regular basis (During Covid-19 some changes). You start with a temporary employment, always with the intention of converting this into a permanent employment when you and Easynuts is happy with the employment.

### Hiring organization

Magnify-People

### Employment Type

vast contract – onbepaalde tijd

### Beginning of employment

asap

### Duration of employment

onbepaalde tijd

### Industry

Real estate

### Job Location

Westplein 12, 3016 BM, Rotterdam, Zuid-Holland, Nederland

### Working Hours

40

### Base Salary

€ 2000 - € 3000

### Date posted

November 6, 2020

### Valid through

31.01.2021

**Most importantly**

You adopt a proactive work attitude, do not settle for medium size and work accurately. Together with your colleagues you always look for successes. You can monitor and achieve your own goals. You work accurately but also like to have fun in the workplace.

**Contacts**

Do you recognize yourself in the above? Please get in touch. Call: Toby (06-34242514), Stephan (06-29470997, or Gerard (06-30017076). Or send us an Email: [hello@magnify-people.nl](mailto:hello@magnify-people.nl)

<https://magnify-people.nl/wp-content/uploads/2020/10/New-Times-ask-for-a-different-approach-to-achieve-more-Value-2.mp4>